

BE IT REMEMBERED THAT, The Board of Commissioners of the County of St. Joseph met in a regular session in the County City Building on June 16, 2015 at the hour of 10:00 a.m. (EST) at which time in the following members were present: Andrew Kostielney, Dave Thomas, and Dr. Deborah Fleming D.M.D. were present.

**PLEDGE OF ALLEGIANCE**

The minutes of the last meeting were unanimously approved.

Michael J. Hamann, County Auditor, was present and recorded the minutes of the meeting.

**OPENING AND READING OF BIDS ON:**

Jessica Clark, County Engineer, offices on the 7<sup>th</sup> floor.

Miscellaneous road resurfacing/rehabilitation in district 1 subdivision

Reith Riley Construction Co. \$1287869.95  
South Bend, IN.

Walsh & Kelly \$1327469.20  
South Bend, IN.

Dr. Fleming moved to accept the above bids as read and outlined.  
Motion seconded by Mr. Thomas.  
Motion adopted by a 3-0 vote.

Miscellaneous road resurfacing/rehabilitation in Kingswood Estates, Miami Trails Area, and other subdivisions

Reith Riley Construction Co. \$844742.25  
South Bend, IN.

Walsh & Kelly \$813517.34  
South Bend, IN.

Dr. Fleming moved to accept the above bids as read and outlined.  
Motion seconded by Mr. Thomas.  
Motion adopted by a 3-0 vote.

**REPORTS AND REQUESTS FROM:**

**COMMISSIONERS**

**A)  
IN THE MATTER OF APPROVING  
THE ACCOUNTS PAYABLE DOCKETS**

Dr. Fleming moved to accept the Accounts Payable Docket as read and outlined.  
Motion seconded by Mr. Thomas.  
Motion adopted by a 3-0 vote.

**B)  
IN THE MATTER OF APPROVING  
THE CONSENT AGENDA.**

Permission was requested to approve the following consent agenda:

Settlement Requests	
Department	Description

Sheriff	One Broken Fax Machine
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<b>Surplus Requests</b>	
<b>Department</b>	<b>Description</b>

<b>Travel Requests</b>		
<b>Department</b>	<b>Description</b>	<b>Cost Estimate</b>
Assessor	Valparaiso, IN / June 15, 2015	\$85.00
Community Corrections	Indianapolis, IN / June 24-25, 2015	\$587.26
Community Corrections	Indianapolis, IN / June 25, 2015	\$608.00
Prosecuting Attorney	Merrillville, IN / June 17-19, 2015	\$4131.75
Prosecuting Attorney	Edinburgh, IN / August 16-22, 2015	\$389.50
Treasurer	Michigan City, IN / May 7, 2015	\$60.42

Motion was made by Dr. Fleming to accept the consent Agenda.

Motion seconded by Mr. Thomas.

Motion adopted by a 3-0 vote.

**C)**  
 IN THE MATTER OF APPROVING  
 A NOTICE TO BIDDERS-COUNTY  
 COURT FACILITIES-AUDIO/VISUAL  
 PHONE/DATA, SECURITY &  
 COURTROOM TECHNOLOGY

Dr. Fleming moved to table the above request as read and outlined.

Motion seconded by Mr. Thomas.

Motion adopted by a 3-0 vote.

**D)**  
 IN THE MATTER OF APPROVING  
 A COUNTY EMPLOYEE CLINIC  
 NEGOTIATION APPROVAL

Troy Scott, Chief Legal Counsel R&R Benefits, 1251 N. Eddy St., Ste. 200.  
 Mr. Scott states that this project started in February and the RFP went out in March. We got the responses down to three. There were presentations and extensive meetings. Through this process and the contact we have with many vendors part of this success is the constant review and management of these vendors and making sure they achieve the goals that were set out when we brought them on to do their particular task with the county. We have had the clinic for roughly five years. The reason we started looking at clinics was from a cost containment strategy. How do we save money, reduce claims, and make the employees healthier. The clinic as it presently operates they do some things that are very good. The clinical and medical delivery from Dr. Henderson to the staff, taking care of the employees is quality. Some of the issues that caused the RFP to go out was some of the reporting, ROI refinement, analyzing our current health plan and claims under the insurance and how they can make an impact on those. Through this process the clinic is not providing what we intended for it to provide along some of those avenues. Through this process we have received some quality replies. We think through this process and the recommendation that we are going to make we have shored up some of the shortcomings of the clinic. As for as the medical and clinical delivery it is our intent and we will work toward keeping the same medical team in place. But, through this process we recommend that we go with a company called We Care. We Care currently has over 60 clinics and over 20 in the state of Indiana. They have a high quality product and service model that fill the gaps identified through this process. Most importantly they are very strong in analyzing risk. Through this with the appropriate changes and programs in place you do lower the cost, increase the health and ultimately save money. They have a data analytic software and reporting package. The price point was competitive. Based on the process we think the recommendation to move forward and prepare a definitive agreement with We Care accompanied with the care team that is in

place is the right fit for the county and will produce the savings that the clinic needs to produce going forward.

Mr. Kostielney asks for clarification the reason we went to an RFP was after 4 or 5 years from a business practice stand point it is appropriate to see what the market has to bear and what options are out there. That is the primary reason for this.

Mr. Scott says we constantly evaluate that process.

Dr. Fleming wants to clarify that it is not the quality of care, the issue is that the current clinic, Paragon, is not able to provide appropriately for us to assess and provide appropriate programs. Is that correct?

Mr. Scott replies that is correct. They are just not meeting the standards that we want.

Dr. Fleming asks have they been given that chance.

Mr. Scotts says that they have. The reports have improved in frequency but when compared next to the company we are recommending will provide us with the reports that are needed.

Dr. Fleming asks if this will help the citizens and the employees of St. Joseph County move forward with their needs.

Mr. Scott says yes the quality of care is still there these reports will help in various other ways and we feel this is the company that will help.

Mr. Thomas asks if the reporting has improved.

Mr. Scott says yes we are now getting reports, the medical side is very well contained. Where vendors fall short is the business side the cost containments, the reports, are they actionable, what programs are you going to put into place based on these reports

Mr. Thomas asks if the current provider said they would be willing to pay \$5000.00 fine for every month they did not provide a report that we desire.

Mr. Scott says that is correct. There is a clause in the contract for that.

Mr. Kostielney says that is not for all reports. A baseline level of reporting had not been producing. I don't think they have the capacity to produce all the reports that we need if they wanted too.

Mr. Scott says there was a clear discrepancy in the reports that they were producing and we asked for versus the reporting packages of some of the other people that answered the RFP. There was a clear difference in how comprehensive they are and how they actually took the data and utilized that into their reports.

Mr. Thomas states that he always often praised Mr. Scott and his firm for the great work they do for St. Joseph County I appreciate it. I think that at this particular matter they are skipping a few steps. The citizens of St. Joseph County are blessed to have not only one hospital, but two excellent health care facilities in both the St. Joseph Regional Medical Center, and Memorial Hospital. Both institutions are well established local health care providers which offer a high standard of quality care and employ thousands of area residents through their respective networks and clinics. Being committed to our community they also benefit and champion many local charities, causes, and suppliers to improve our community. Currently the county operates an Employee Health Care & Wellness Clinic contracted through Paragon Clinics, a member of Beacon Health Systems in partnership with our Memorial Hospital. At our February 17<sup>th</sup>, 2015 meeting, the Board of Commissioners passed Resolution R-3-C-2015 to issue an RFP for contracting the employee health clinic. And although Paragon is currently offering a high standard of quality care, and is well received by county employees, it is wise to check the market with an open, fair, and transparent RFP process. The county received three responses from organizations wanting the opportunity to serve the county; those being from: St. Joseph Regional Medical Center, Paragon (Memorial/Beacon), and a Florida firm called We Care. The written proposals were followed up with face to face meetings. From a review of the presentations, notes, and current data, it can only be determined that:

- 1) The St. Joseph proposal which offers multiple sites and more inclusive amenity services has not been fully analyzed to determine its true cost and true value.
  - 2) The Paragon proposal offers a significantly lesser cost than the other proposal calculated while maintaining the high standard of proven care and established relationship with the users.
  - 3) The, We Care proposal, is significantly higher than Paragon and does not bring the local experience, relationship, or commitment Paragon has toward the community.
- Therefore, any action regarding an honest review of options would first determine the true value of St. Joseph Hospital, and compare it to the other current local provider Paragon. Whereas Paragon supplies a functioning, established, and out-fitted building,

any cost analysis needs to include the cost to relocate and remodel another site; and consider the impact on users. Whereas we are spending taxpayer's money we have an obligation to support, employ, and help expand our local positive community structures such as St. Joseph and Memorial. Often elected officials, business firms, and citizens stress the need for Economic Development to bring jobs and careers for our citizens. Economic Development is achieved by one of two ways. The first method is to export a good service, and import other people's money. Supporting our less expensive local providers achieves this goal by helping the providers expand into the market. The second method is to keep local money local by using local providers of goods and services. Supporting our less expensive local providers achieves this goal by keeping payments, employment, and supplier's local. To attract Economic Development the county currently is making huge payments to the Chamber of Commerce, has hired state lobbyists, and has recently created a new position, the first ever St. Joseph County Director of Economic Development. Why would the county even consider a more expensive Florida provider without offering local providers a fair opportunity? There is no logical reason to select a Florida service provider based on the current data.

Mr. Kostielney says there were six vendors that responded to the RFP and we whittled it down to three. The St. Joseph proposal was completely different. We have a dedicated clinic so that if an employee needs to be seen there are seen immediately and not put in a que with other patients. It was also a half a million dollars more expensive. So we are reducing the very clinic that we set up and why we set it up the way we did was going to be considerably more. As much as I would have loved to have gone with them that didn't seem to make a lot of sense. It is true Paragon is less expensive from an annual basis than We Care is. That is one of the concerns that I have. But the largest overall expense is from a staff stand point is and our plan is number one what are plan is we are allowing R&R to move forward in conversations with We Care to try and change ownership of our on-site clinic. It could very well stay in the same location that it is depending on what our current land lord wishes to do with the building. The intention is to transition the entire care team to the new clinic. So in essence we would have the best of both worlds. We would have the high quality of care we continue to deliver with the same personnel the same folks that have been in our area and we will also have a more data driven and responsive model that will give us actionable information that we can use to keep our health care costs down. As Mr. Scott says this is the fifth or sixth year with this clinic and we should be seeing a greater return on our investments then we have seen. The numbers should start going down. Now we have been very fortunate the last three or four years because of the hard work of the Board of Commissioners and R&R Consultants we have flat lined our medical spend, this may be for the fourth year in a row which is almost unheard of in public, private, any setting around the Country or World. We need to make sure we are spending our money wisely and while we may be spending more upfront our understanding is we will get much more savings as we move forward on our health plan. Mr. Thomas ask for clarification as to Mr. Kostielney's comment about St. Joe would not offer a dedicated site and if I remember right the St. Joe proposal would offer one dedicated site plus 4-5 additional nondedicated sites.

Mr. Scott says that they had several models they proposed. One did have a dedicated site the other option was several satellite sites. Or it could be a combination of both.

Counsel asks Mr. Scott if he is requesting the authority to have the Commissioners allow you to negotiate a mutually acceptable agreement for the onsite medical clinic with We Care. Is that all you are asking for today?

Mr. Scott replies correct.

Motion was made by Dr. Fleming to accept the above issue as read and outlined.

Motion seconded by Mr. Kostielney.

Motion adopted by a 2-1 vote.

**E)**  
**IN THE MATTER OF APPROVING**  
**BILLS PASSED BY THE ST.**  
**JOSEPH COUNTY COUNCIL**

BILL NO.

ORDINANCE NO.

38-15

R7-15

37-15	R8-15
15-15	26-15 * special use
31-15	23-15
32-15	24-15
30-15	25-15
39-15	27-15

\*as amended

Dr. Fleming makes a comment that she is pleased that the Council passed the ordinance for the regional cities movement. I think that is a really high potential to improve the economic moving forward in our region. I am glad they did that.

Mr. Thomas says he too supports local businesses and economic development. Do we need to appoint people today or in a future meeting?

Mr. Kostielney says we will need to make appointments hopefully at the next meeting and also expresses his pleasure in this agreement.

Dr. Fleming moved to accept the above ordinances as read and outlined.

Motion seconded by Mr. Thomas.

Motion adopted by a 3-0 vote.

AUDITOR  
IN THE MATTER OF APPROVING  
A MANAGED PRINT SERVICES  
AGREEMENT BETWEEN  
ADVANCED IMAGING SOLUTIONS  
AND ST. JOSEPH COUNTY

Ian Alford, IT Manager, offices on the 2<sup>nd</sup> floor.

Mr. Alford explains that this takes away some of the responsibilities for the IT staff here. This company would handle the maintenance of our printers, the cost per page would be cheaper. The contract is for three years but can be renegotiated after one and two years if we are not completely satisfied.

Dr. Fleming moved to accept the above request as read and outlined.

Motion seconded by Mr. Thomas.

Motion adopted by a 3-0 vote.

PROSECUTING ATTORNEY:  
IN THE MATTER OF APPROVING  
A REQUEST TO APPLY FOR AN  
ADULT PROTECTIVE SERVICES  
GRANT

This is for a twelve month Adult Protective Services Grant in the amount of \$286300 covering July 1, 2015 through June 30, 2016.

Dr. Fleming moved to accept the above request as read and outlined.

Motion seconded by Mr. Thomas.

Motion adopted by a 3-0 vote.

PURCHASING:  
IN THE MATTER OF APPROVING  
A BID AWARD FOR ST. JOSEPH  
COUNTY JANITORIAL SUPPLIES

A detailed list of the awarded quotes can be obtained from the purchasing department. A summary is listed below:

Section CC1-Kabelin Commercial Supply Products

Section CC2-Kabelin Commercial Supply Products

Section CC4-HP Products

Section CC5A-Interboro Packaging Corporation

Section CC6-

- 6 items to Commercial Office Products
- 6 items to Kabelin Commercial Supply Products
- 5 items to KSS Enterprises
- 16 items to HP Products

Dr. Fleming moved to accept the above request as read and outlined.  
Motion seconded by Mr. Thomas.  
Motion adopted by a 3-0 vote.

**SUPERIOR COURT:  
IN THE MATTER OF APPROVING  
A REQUEST TO APPLY FOR THE  
INDIANA SUPREME COURT  
INTERPRETER GRANT**

This grant requires no matching funds from the County. Spanish language and American and English Sign Language are the language barriers for which interpreters are most often retained. These grant proceeds will assist our efforts in providing certified interpretation services. While we are fortunate to have access to no-cost interpretation services through the Language Lines program again provided to us by the Indiana Supreme Court, it is often not adequate. The County has borne the cost of these services in the past. This grant would defray some of the costs. I was advised yesterday that we have been awarded a grant of \$7758.74.

Dr. Fleming moved to accept the above request as read and outlined.  
Motion seconded by Mr. Thomas.  
Motion adopted by a 3-0 vote.

**BOARD OF PUBLIC WORKS:**

<b>Development / Subdivision Requests</b>
<b>Description</b>

<b>Special Event Requests</b>
<b>Description</b>
2 <sup>nd</sup> Annual Run for the Res, Preservation of the Res, Inc. on July 11, 2015

<b>Traffic Regulatory Requests</b>
<b>Description</b>

<b>Project Completion Requests</b>
<b>Description</b>

Dr. Fleming moved to accept the above request as read and outlined.  
Motion seconded by Mr. Thomas.  
Motion adopted by a 3-0 vote.

A)  
**IN THE MATTER OF APPROVAL  
TO DECLARE AN EMERGENCY  
SITUATION TO PERFORM AN  
EMERGENCY CULVERT  
REPLACEMENT ON OSBORNE  
ROAD AT KLINE/ROUCH DITCH**

It is requested that this be advertised on June 5 & 12, 2015 with a bid opening on June 23, 2015.

Motion made by Dr. Fleming to accept the recommendation of the Department of Public Works in reference to the above request as read and outlined.

Motion seconded by Mr. Thomas.

Motion adopted by a 3-0 vote.

B)

IN THE MATTER OF APPROVAL  
OF A LETTER OF CREDIT CASH-IN  
COUNTRY FARM ESTATES  
SUBDIVISION SECTION ONE

This is drawn on Bank of America in the amount of \$40000.00 and has been denied renewal on May 13, 2015. It must be presented on or before June 20, 2015.

Motion made by Dr. Fleming to accept the recommendation of the Department of Public Works in reference to the above request as read and outlined.

Motion seconded by Mr. Thomas.

Motion adopted by a 3-0 vote.

C)

IN THE MATTER OF APPROVAL  
OF A REQUEST FOR PROPOSALS  
FOR ESTABLISHING 24 MONUMENTS  
ON THE STATE LINE ACROSS  
FROM ST. JOSEPH COUNTY

It is requested that this be advertised on June 12 & 19, 2015 with the opening of proposals on July 7, 2015.

Motion made by Dr. Fleming to accept the recommendation of the Department of Public Works in reference to the above request as read and outlined.

Motion seconded by Mr. Thomas.

Motion adopted by a 3-0 vote.

**OLD BUSINESS: None**

**PUBLIC COMMENTS:**

Bradley Varner, 60218 St. Joseph St., South Bend, IN.

Mr. Varner discusses the issue of speeding on behalf of the Forest Park Neighborhood. There are three proposals to help with this issue: 1. Close St. Joseph St. at Johnson Rd. to deter traffic from traveling through our neighborhood as a shortcut to Jackson and Ireland Rd. 2. Make St. Joseph St. a one-way south between Jewel and Johnson roads and St. Joseph St. and Carroll St. one-way north between Rouse St. and Jackson Rd. 3. Lower the speed limit to 15 mph and add speed humps. I have petitions signed by the residents of the neighborhood. I have about 80% approval the rest would be people who did not want what was proposed or they were not at home or vacant. We are having a lot of trouble with speeding since the 31 realignment. There are probably 8000 people coming this way. A traffic count would be a good idea, posting more speed limit signs would be helpful. More stop signs would also help.

Mr. Thomas asks how many have signed the petition.

Mr. Varner says there are 40 signatures.

Mr. Thomas says they will turn this over to Public Works to look into this matter.

16<sup>TH</sup> DAY OF TERM JUNE TERM TUESDAY, JUNE 16, 2015

There being no further business to come before the Board at this time, Mr. Kostielney asked for a motion to recess, Dr. Fleming so moved, seconded by Mr. Thomas. Meeting recessed by a 3-0 vote.

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ST. JOSEPH COUNTY COMMISSIONERS